



**Marinello**  
**TENDE**  
dal 1979



# RESPONSIBILITY

“Our ongoing commitment  
is and always will be to combine

- passion
- experience
- technology

in order to **make products**  
for sun protection:

**AESTHETICS, SOLIDS,  
RELIABLES, EASY TO INSTALL  
AND MAINTENANCE.”**



# KNOWLEDGE

“Our company is first and foremost a **group of people**, but also a **team of professionals** who collaborate and confront each other in symbiosis by combining everyone’s skills **to meet customers’ needs**: skills gained in **more than 45 years of business** and **constantly evolving**.”



# RESEARCH AND DEVELOPMENT

“By meeting the customer,  
**carefully listening to their needs and experiences,**  
combined with our desire to innovate,  
the new or the reinterpretation of the  
existing is born”

# SUPPORT

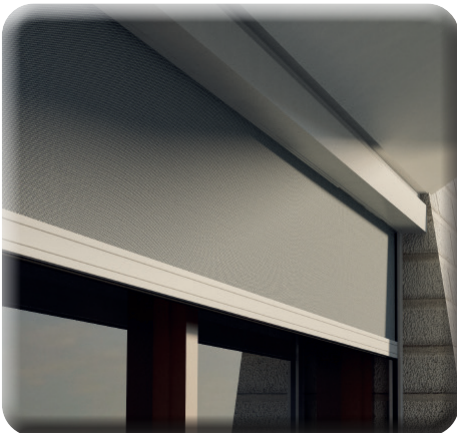
“Being a Marinello Tende customer  
means being **followed step-by-step**  
at all stages of the order:  
**technical advice** during the quotation  
phase and **constant assistance**  
in the after-sales phase”



# OUR PRODUCTS



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“We produce high-quality **outdoor and indoor roller blinds and mosquito nets**, with special **attention to the materials used**, which are rigorously chosen with the aim of resisting wear and tear while providing **optimal aesthetic performance**.

All exterior (visible) and interior (non-visible) components are made down to the smallest detail so as **to make installation and any future maintenance easy**”

# OUR SERVICES



“Following a circular view of **real sustainability** we are of the idea that, where it makes sense to do so, the ‘life’ of an object should be extended as much as possible: one of our mottos is ‘**repair is better than replace**’ and that is why we offer **extensive repair or replacement services** for worn parts of various products.”

# OUR CUSTOMER SERVICE



## **ON-LINE ORDER FORMS**

Thanks to our step-by-step procedure, placing an order through our site is quick and easy. Simply fill in the provided fields and submit your request to our team.



## **COMPLETE PRICE LIST**

Through an easy-to-read table system, the price list provides our customers with all the necessary information about prices and products.



## **15 WORKING DAYS FOR PRODUCING**

We have an average production time of fifteen working days, estimated based on orders with components and colors already in stock.



## **EFFECTIVE DELIVERY**

Our products are shipped via proven couriers in order to avoid any inconvenience.



### **TECHNICAL SUPPORT**

Marinello Tende employs the support of three engineers to identify suitable specifications for each particular project, both technically and aesthetically.



### **SALES SUPPORT TOOLS**

We provide all our dealers with a binder of data sheets and fabrics, an indispensable support in sales activities.



### **WEB SITE**

Through our site, dealers have the opportunity at any time to consult or download data sheets and marketing materials.



### **EXTRA DISCOUNT FOR SAMPLING**

We give our customers the opportunity to request custom-made samples at a reduced price.



**Marinello Tende s.r.l.**

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